

2020-21 ANNUAL REPORT



IN 2020, WE RAISFD IVES IN TH BLACK HILLS **OUR MISSION**

We unite people and resources to improve lives in the Black Hills by delivering measurable long-term solutions to community issues in education, financial stability and health.

OUR VISION

We will be champions of our community, empowering individuals and improving lives, while striving to facilitate lasting, positive change.

*Includes duplicates. One person may have accessed two or three services. In this case, each service is counted towards the number served.

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UNITING OUR COMMUNITIES

2020 was a year that shook our communities, our state and our country. We hit the ground running with what we do best, collaborating with our community leaders and organizations to provide help to those in need.

Through both COVID-19 relief and campaign season fundraising efforts, we raised \$2,624,745 in donations for the 2020 year! This is the most we've ever raised in our more than 75 year history, and illustrates the compassion of our communities.

We are currently in the 2nd phase of our strategic transition and focus on community impact. What does this mean to you in the future? It means that you will have the ability to connect your donations to the work you are most interested in helping, and the confidence that it is going to your community's greatest needs.

Are you driven by making sure that children have quality after-school programs, mentorship opportunities, and early learning opportunities?

Are you passionate about bringing mental health to the forefront and investing in services and resources that help with these needs?

And more to come...

These are some of the many exciting ways you are able to invest in causes that you are most passionate about. Or, if you want to support all of this work, you can continue to contribute to the area of greatest impact – we can assure you that we will invest your donation wisely. In addition, donors will still be able to make designated donations to the area you live in (Rapid City, Sturgis, Northern Hills, Southern Hills).

Our impact work will be outcome driven to illustrate the true power and long-term trajectory of your gift. Your donation serves as an investment in the future health of your community, and we want you to visualize and fully understand how your donation TODAY is making a true difference for TOMORROW. We look forward to continuing our work into 2021 and communicating all of our communities' accomplishments, thanks to your support. UNITED, we can reimagine and rebuild our communities.

TOP 7 PRIORITY NEEDS

The top 7 priority needs were identified below in our 2019 Community Needs Assessment. To view the full report, please visit our website.



 Accessibility and affordability of mental health services



Access to counseling and services for substance abuse



3. More affordable and available programs for birth to age 5



More diverse options for food resources



5. Domestic violence and child abuse resources



6. More affordable housing options



7. More economic opportunities such as job training

Janu Toennies

JAMIE TOENNIES, EXECUTIVE DIRECTOR UNITED WAY OF THE BLACK HILLS

Total number of lives served* through 2020-21 allocations and COVID-19 Relief Fund

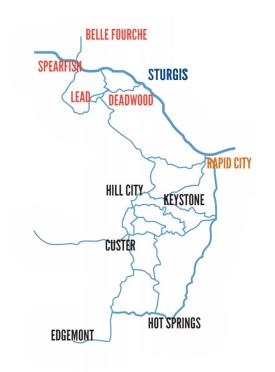
Rapid **229,967** City

Sturgis **13,393**

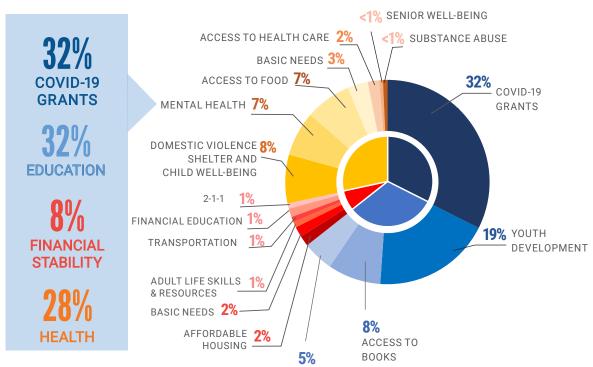
Northern Hills 17,302

Southern Hills 23,544

*Includes duplicates. One person may have accessed two or three services. In this case, each service is counted towards the number served.



AMOUNT INVESTED BY FOCUS AREA



CHILD CARE

AND EARLY LEARNING

THANKS TO OUR COVID-19 RELIEF FUND...

167,462 PEOPLE WERE SERVED*

44.000+

6.646

Masks were made and distributed

Food boxes and hygiene kits were distributed

1,766

Educational to children

People received other materials were given assistance such as gas cards, internet, etc.

People received rental and utility assistance

Child care slots were reopened

165

People received shelter

Counseling sessions were completed

UNITED WE STAND COVID-19 DONORS

Names listed below donated \$300+ to COVID-19 efforts

CORPORATE DONORS

Black Hills Area Community Foundation

Black Hills Energy

Casey Peterson Ltd

Dakota Charitable Foundation

Elevate Rapid City/Chamber of Commerce

First Interstate Bank - Custer/Hill City

First Interstate Bank - Hot Springs/Edgemont

John T Vucurevich Foundation

Liberty Superstores

Modern Woodmen of America - Tobin Mason Northern Hills Federal Credit Union - Sturgis

United Methodist Church - Spearfish

INDIVIDUAL DONORS

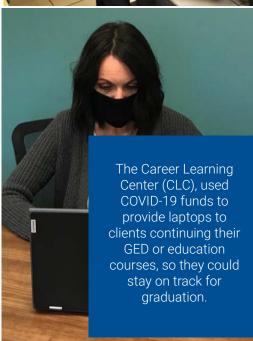
Michael Brand Carrie & Jeff Churchill Amber & Jacob Cornella James & Jerdyne Costlow Lois Facer & Fric Abrahamson Don & Patti Gromer

Dick & Coke Helmstetter

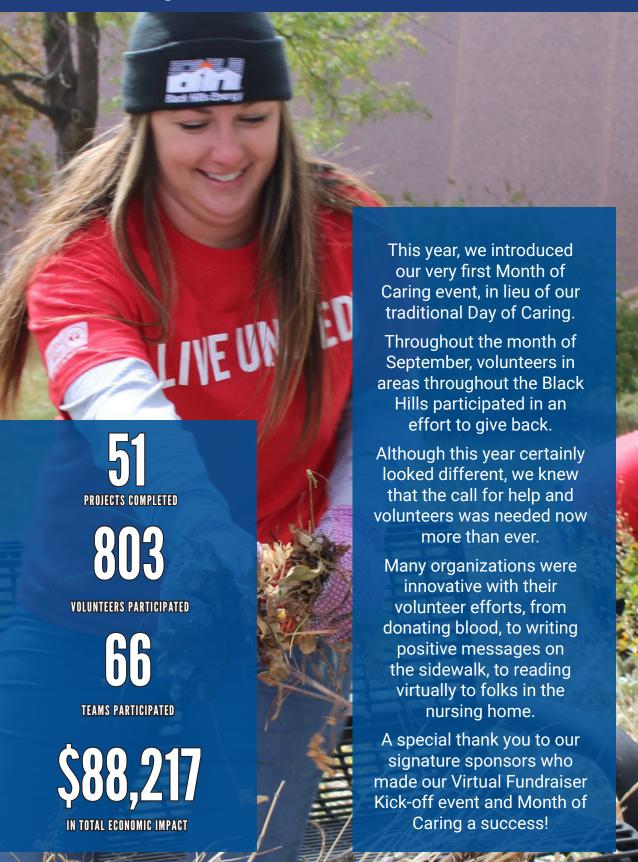
Daniel Hoeffner Jason & Lisa Koppmann Sandy & Robert Littrell Jim & Trina Miller Lucille O'Grady Casey & Kathryn Peterson Tim & Ellen Shirley

*Includes duplicates. One person may have accessed two or three services. In this case, each service is counted towards the number served.











THANK YOU TO OUR SIGNATURE MONTH OF CARING SPONSORS









THANK YOU TO OUR MONTH OF CARING SPONSORS

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Black Hills Community Bank

Black Hills Electric Cooperative

Black Hills Regional Eye Institute

Black Hills Works

Butler Machinery

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Catholic Social Services

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Coca-Cola Bottling Company High Country

Custer Hospitality

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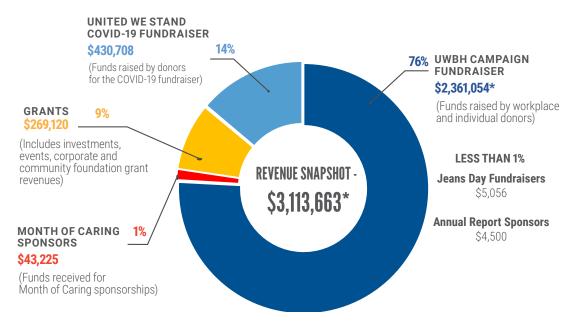
A SPECIAL THANK YOU TO OUR IN-KIND DONORS:

Brandon Jones Band, Custer Area Chamber of Commerce & Visitors Bureau, Dacotah Bank, Fountain Springs Church, Liberty Superstores, Northern Hills Federal Credit Union, Ponderosa Sports Wear & Embroidery, Rushmore Mountain Adventure Park, UPS

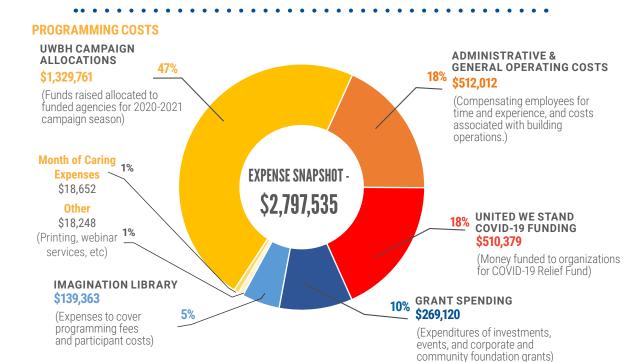


Our Commitment to Transparency

At United Way of the Black Hills, we know our donors trust us to utilize their donations efficiently and effectively. We pride ourselves in our efforts to remain transparent. We are pleased to report that we have been awarded the highest possible rating by Charity Navigator. Charity Navigator evaluates charities on their financial health, accountability and transparency.



* This amount reflects the actual revenue collected in 2020 which includes payments from multiple campaign years and pledge loss. Our 2020-2021 Campaign raised amount of \$2,624,745, as shown on page 2, equals what was pledged for the 2020-2021 fundraising campaign season.



We carefully select and distribute funding to nonprofit agencies, which are partners in our fight for education, income and health. We partner with many other nonprofit organizations, school districts, early care providers, health providers and others through our Black Hills

Reads and Mental Health Initiatives.

Funded agency (*), COVID-19 Funding (*), Black Hills Reads Grant Funding (*)

2-1-1 Helpline Center**
Abbott House Inc*

Action for the Betterment of the Community*

American Red Cross-Central & Western SD Chapter*

Benchmark Data Labs**
Bethesda Lutheran School**
Big Brothers Big Sisters**

Black Hills Area Habitat for Humanity*

Black Hills Works*

Boy Scouts of America, BH Area Council*
Boys & Girls Clubs of the Black Hills**

Bright Start Program*

Career Learning Center (BHSSC)*

CASA 7th Circuit*

CASA of the Northern Hills*
Catholic Social Services**

Children First**

Community Health Center of the Black Hills*

Compass Point*

Consumer Credit Counseling Service of the BH*

Crisis Intervention Shelter Service**

Custer County Library**

Custer County Senior Citizens Club*

Custer School District*
Dakota Plains Legal Services*
Deadwood Public Library*

Dress for Success*

Early Childhood Connections***

Elevate RC**

Ellsworth AFB Airman & Family Readiness Center*

Feeding South Dakota**
Fork Real Community Café*
Front Porch Coalition*

Girl Scouts - Dakota Horizons***

Grace Ballock Library**

Great Plains Tribal Leaders Health Board*

Hill City School District**
Hot Springs Public Library**

Journey On Inc.*
Kids Club Kids*

Lead-Deadwood School District**

Lifeways, Inc.**

Literacy Council of the Black Hills**

Lutheran Social Services of South Dakota*

makeSPACE Spearfish*

Meade County School District**

Meade County Senior Citizens Center*

Meals on Wheels - Western SD**

Minneluzahan Senior Citizens Center**

NeighborWorks Dakota Home Resources**

New Dawn Enterprises*

Northern Hills Alliance for Children**

Operation Homefront*
Piedmont Library**
Prairie Hills Transit*

Rapid City Area School District*
Rapid City Club for Boys**
Rapid City Library**
Rural America Initiatives**

Salvation Army of the Black Hills**

Senior Companion Program of South Dakota*

Spearfish Nutrition Site**
Sturgis Public Library**

Victims of Violence Intervention Program**

Volunteers of America*

Wellfullv**

Western Dakota Tech*

Women Escaping a Violent Environment (WEAVE)*

Working Against Violence Inc (WAVI)**

YMCA of Rapid City**

Youth and Family Services, Inc.***

UNITED, WE FIGHT FOR MENTAL HEALTH

In 2020, we invested \$194,813 in 14 mental health programs and services such as counseling and crisis support, through both our allocations and UNITED We Stand COVID-19 Relief fund. Our support touched the lives of 8,877* people who utilized mental health services.

In our 2019 Community Needs Assessment, we identified the #1 key issue in all areas we serve is a lack of affordable and available mental health services. We know that the effects of COVID-19 have exacerbated this issue through job uncertainty, isolation, and illness.

Our Mental Health Initiative was developed to identify existing gaps in services throughout the Black Hills area, and to find solutions to expand on the availability of services, while also making them affordable for those in need.

Who does mental health affect?

Anyone can be affected by mental health. In fact, according to the National Institute of Mental Health (NIMH), 1 in 6 people will struggle with a mental health issue like depression, anxiety, or PTSD.

Why focus on mental health?

Mental health can truly impact other needs that we address. If a person is struggling with a mental illness, it may create stressful barriers to finding or retaining employment, which can subsequently impact one's ability to keep food on the table, and pay their bills.

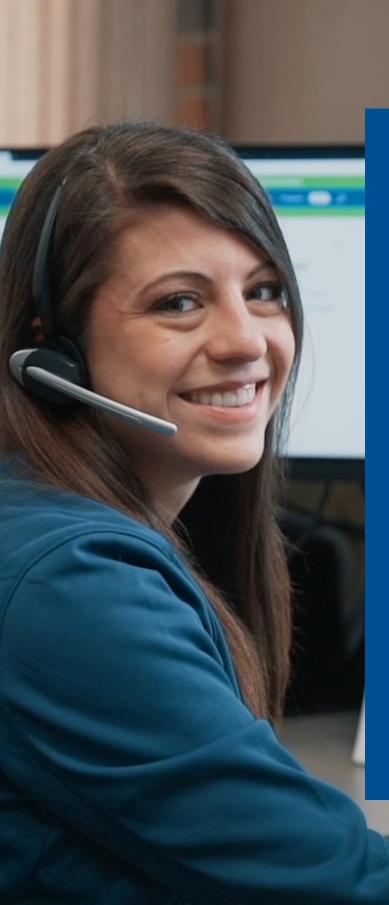
Thanks to you...

7,283

1,594

People received counseling sessions through UWBH funding

People were referred to additional services to further assist with other issues such as: housing assistance, food resources, and more.



Hope is just a call away. 2-1-1 Helpline Center

"The Helpline Center answered a call from an older female who had been diagnosed with COVID-19 months earlier and was still experiencing lingering symptoms such as extreme fatigue and brain fog. She had been isolated in her home for 2 months.

Her family and friends were supportive, called her, and brought groceries and care packages, but after so long she just couldn't burden them with all the emotions she was struggling with and her continued illness.

Helpline staff talked with her on a regular basis and she reported that these conversations were her only chance to talk about herself and vent all her fears and frustrations.

Her previous counselor was not seeing patients during COVID-19, so our service has been a bridge for her." - Helpline Center

Your United Way donation helps cover costs necessary to operate the 2-1-1 Helpline at no cost to callers.

If you or someone you know is suffering with mental health, please dial 2-1-1, to get the help and resources.

UNITED, WE FIGHT FOR EDUCATION



In 2020, we invested \$677,806 in 29 education and child care programs and services. Our support touched the lives of 22,921* children in the Black Hills.

Less than 50% of third graders in South Dakota are reading proficient.

This is important due to the shift from learning to read, to reading to learn that occurs at the third grade level. Data indicates that lack of fundamental reading skills affects future academic success of students.

Black Hills Reads, our Education Initiative, helps to ensure children reach this reading milestone. There is so much that goes into this milestone, such as: access to birth to age 5 services and quality child care, access to books, access to medical and dental care, school attendance, and summer learning programs.

In addition to providing grants to nonprofits and libraries, we make this work happen by offering a variety of resources for parents and organizations such as:

- **Dolly Parton Imagination Library Program Children age birth to 5** receive a free mailed book to their door each month.
- Investing in mentorship and afterschool programs to ensure children are having a well-rounded experience.
- Advocating efforts for more affordable quality child care opportunities for Black Hills residents through the Early Learner SD program.

Children participated in quality out-ofschool programs, summer programs and mentoring activities

Thanks to you...

Books were mailed to children birth to age 5 through the Dolly Parton Imagination Library Program

Children received quality childcare and educational resources and services

Children received resources and participated in programming offered by Black Hills Reads



More than an after-school program - YMCA Edgemont After-School Program

"Sage is a 2nd grader in the Edgemont YMCA. This is her 3rd year in the program. Both of her parents work full time, so having a place for Sage and her sister to go after school, until their parents are off to play with her friends, participates in planned arts and crafts, STEM activities, and outside play. In addition, she receives free tutoring help in math and reading so she doesn't fall behind her classmates. Sage also has the opportunity to the year, put on by the YMCA, such as that happen during the Kidstop time frame. Without the Edgemont YMCA programs, Sage wouldn't have the opportunity to experience worthwhile activities for her - YMCA Edgemont

Your United Way donation helps cover costs for families participating in the after-school programs like the YMCA in Edgemont, so Sage can continue to learn and grow.

UNITED, WE FIGHT FOR FINANCIAL STABILITY

In 2020, we invested \$240,828 in 7 financial stability programs such as affordable housing and home maintenance programs, affordable transportation, adult life skills, financial education services, and financial assistance programs.

There are a variety of areas that play into the financial stability of a person, and each area is just as important. When a person is unable to pay utility bills, rent, or transportation, it can create a stressful situation that can impact their health and wellbeing.

Through both our allocations and UNITED We Stand COVID-19 Relief fund, our support touched the lives of 51,115* people who utilized these services through our funding.

In our 2019 Community Needs Assessment, we identified lack of affordable housing and economic opportunities in our top 7 priority needs.

Our new Community Impact Grants target these priority needs, and we look forward to collaborating with other organizations and key leaders that are addressing the issues of financial security and affordable housing.

202

People received assistance through homeowner repair and homebuilding programs to have a safe place to live Thanks to you...

12,736

People utilized financial education services to build a better financial future at little to no cost 2,742

People utilized Prairie
Hills Transit to get to
necessary medical
appointments and to
work, for little to no
cost

13,965

People received financial assistance through utility assistance programs to focus on other financial areas



A foundation for a brighter future

After years of living on the Reservation without heat, electricity, or running water, and then in a cramped apartment in the city, Shawna and Joan felt purchasing their 1981 trailer was a sound decision.

It wasn't until they moved in that they discovered what their neighbor referred to as a "can of worms." Instead of replacing the siding, the former owner put new siding on top of the old, sealing in the black mold and causing the home to rot from the inside out.

The mother and daughter knew the problem needed to be addressed, but with a fixed income and their savings spent, their options were limited.

When Habitat's Home Repair team arrived, the women were feeling skeptical, but hopeful. Within a few weeks, fixing up Shawna and Joan's trailer became a neighborhood affair.

Michael-Lee from across the street came over to help paint the siding with her father Andy, a former Habitat volunteer, who helped the family replace the storm door.

Shawna and Joan encouraged a neighbor with two small children living in a gutted, leaking trailer to apply to Habitat and offered to help with the project. The Home Repair team has completed this project and we have received two additional applications from their neighborhood. Shawna and Joan, once skeptical about their skills, have completed over 100 sweat equity hours each, double the expectation.

Your United Way donation goes towards the Habitat For Humanity Repair Program, so families like Shawna and Joan can continue to live in their home.

UNITED, WE FIGHT FOR HEALTH

In 2020, we invested \$573,982 in 29 health programs and services such as domestic violence shelter for victims, medication voucher programs, food assistance, mental health services and more through both our allocations and UNITED We Stand COVID-19 Relief fund. Our support touched the lives of 42,708* people who utilized health services through our funding.

Health plays a key role in the development of children, and for people to maintain focus and energy, to perform day-to-day activities. Without proper nutrition, medical care, and counseling - a person's wellbeing can decline and impact other areas of their life.

In addition to mental health being identified as one of the 7 top priority needs in the Black Hills; lack of access to a diverse range of affordable food options and more home and family life services were also identified as top needs in the Black Hills.

The home and family life services category includes: domestic violence shelter options for families escaping violence, protecting children of neglect, and family counseling services.

Our new Community Impact Grants target these priority needs, and we look forward to collaborating with other organizations and key leaders that are addressing these issues.

9,039

People received access to health care and accessed prescription voucher programs through UWBH funding Thanks to you... **7,190 4,853**

Seniors participated in well-being programs and services

People received quality food on a regular basis through Meals on Wheels and the Feeding SD Backpack program 4,548

Women and children were provided with a safe shelter escaping from violence, or utilized domestic violence shelter resources



Addressing Mental Health as a gateway to other resources

Melisa is a middle-aged woman, who was suffering from depression/anxiety, along with nervous system issues and multiple other medical issues when she arrived at the Community Health Center of the Black Hills.

"When she came to us as a patient, she was unemployed and struggling with housing, at times living in a tent at a campground in the summer, at times living in her car, and at times in a motel all with her multiple kids.

We were able to voucher her behavioral health medications to help stabilize her mental health, thanks to the United Way. We worked with her to get her more stable housing and actual employment, working with area agencies like Love, Inc, Feeding South Dakota, the Salvation Army, Dress for Success, and other partners.

Today, she has an apartment, a job, and has expanded her use of Community Health to start seeing us for some basic dental needs as well."

- Community Health Center of the Black Hills

Your United Way donation goes towards a variety of efforts to support families like Melisa's, so they have a chance for a brighter future.

2020-2021 LEADERSHIP GIVING DIRECTORY

RAPID CITY

Without the support of our corporate and individual donors, our efforts would not be possible. Thank you for your continued giving and we look forward to many more years of giving to our communities.

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Andy Becker, Rapid City Police Department
Bethany Bloom, Behavior Management Systems
Anna Hays, Elevate Rapid City
Kevin Jackson, GCC Dacotah Inc
Aaron Jacobs, ASI, Inc.
Casey Madsen, US Bank
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Rachel Pfiefle, Black Hills Energy

Riann Reurink, Black Hills Regional Eye Institute
Jason Sanderson, Black Hills Energy
Wes Shell, Black Hills Energy
Jason Seamans, Great Western Bank
Mari Sheldon, Great Western Bank
Tiffany Smith, Black Hills Community Bank
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Association

Anna Whetham, Monument Health Rapid City Hospital

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\$200,000 - \$279,999

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Dakota Charitable Foundation
John T Vucurevich Foundation

\$100,000 - \$119,999

Synchrony

\$60,000 - \$69,999

City of Rapid City* Scheels

\$40,000 - \$59,999

GCC Dacotah, Inc. Monument Health Rapid City Hospital

\$20,000 - \$39,999

ASI, Inc.

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\$10,000 - \$14,999

BankWest Inc Black Hills Community Bank Black Hills Harley-Davidson Black Hills Insurance Agency Inc Black Hills Oral Surgery & Dental Implant Center

Caterpillar's Black Hills Engineering Design Center (BHEDC)

Golden West Technologies & Internet Solutions

Great Western Bank

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KT Connections

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Montana-Dakota Utilities Co.

Pioneer Bank & Trust Rapid City Library

South Dakota Mines

\$7,500 - \$9,999

Rapid City Medical Center Riddle's Group Inc Youth & Family Services (Girls Inc, Day Care, Counseling)

\$5,000 - \$7,499

Butler Machinery
Club for Boys
Coldwell Banker Black Hills
Legacy Real Estate
Dacotah Bank
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Reptile Gardens

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State of South Dakota* Stevens High School

United Way of the Black Hills West River Electric Association

YMCA of Rapid City

Banner Associates Inc.

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Black Hills Area Habitat for Humanity Combined Federal Campaign Denny Menholt Chevrolet-Cadillac/ Denny Menholt Toyota East Middle School First American Title Company

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Marco

Meals on Wheels Western SD Rapid City Education Center Rapid City Public Works Robbinsdale Elementary School South Dakota Dept of Health

WellFullv

West Middle School

Working Against Violence Inc

\$1,500 - \$1,999

Al Cornella Refrigeration Service Bank of America Behavior Management Systems **Border States Electric Supply** Casey Peterson Ltd Catholic Social Services Community Health Center of the Black Hills

Corral Drive Elementary School Denny Menholt Rushmore Honda

Elevate Rapid City/Chamber of Commerce

Gunderson Palmer Nelson & Ashmore

Heald Land Surveying

Knollwood Heights Elementary

School

Lloyd Companies

Osheim & Schmidt Funeral Home

Pinedale Elementary School

Rapid City Attorney

Rapid City Common Council

Rapid City Human Resources Rapid Valley Elementary School

Rural America Initiatives

Rushmore Plaza Civic Center

Security First Bank

Shooters Wood Fire Grill

Southwest Middle School

Western Dakota Tech

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Black Hills Orthopedic & Spine

Black Hills Regional Eye Institute Black Hills Retired School Personnel

Central High School

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Designworks

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Feeding South Dakota

FMG Engineering

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& Development Services

Rapid City High School

Rapid City Water Department Rapid City Water Reclamation/

Collection

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Early Childhood Connections -Starting Strong

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First Western Federal Savings

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Northwestern Engineering

ONEOK Inc

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Pennington County Emergency

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Pressure Services/Chem Tech Rapid City Catholic School System

Rapid City Mayor's Office

Rapid City Regional Airport Rapid City Street Department Red Wing Shoe Store Rosenbaum's Signs & Outdoor Advertisina

Rushmore Electric Power Co-Op Salvation Army of the Black Hills South Park Elementary School

Sun Real Estate

The Medicine Shoppe

TSP Inc

Valley View Elementary School

Visit Rapid City

Vitalant

West Plains Engineering Inc Wilson Elementary School

Wilson Park Dental

\$300 - \$499

AF2S

American Red Cross - Central & Western SD Chapter

Architecture Incorporated

B & H Asphalt Paving &

Maintenance Inc Black Hills Animal Hospital

Canyon Lake Elementary School

Contractors Supply

CSL Plasma

Exact Sciences Corp

FedEx Corporation

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Grandview Elementary School

Jefferson Special Services

Lifeways

Magellan

North Western Warehouse

Company

Northern Plains Eye Foundation

O'Reilly Auto Parts Pennington County Building &

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Whiting Hagg Hagg Dorsey & Hagg

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"A grateful anonymous donor"

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